

FOOOAS

Harvesting Innovation, Cultivating Sustainability

25-27 NOVEMBER

3<sup>RD</sup> INTERNATIONAL FOOD & AGRICULTURE EXHIBITION 2025

Expo Center, Karachi







Supported by PBBC





# PAKISTAN'S PREMIER FOOD AND AGRO EVENT

Where trade connects, flavors inspire, and innovation thrives!







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## **ABOUT TDAP**

Empowering Exporters, Expanding Markets

TDAP fuels Pakistan's global trade ambitions through innovation, outreach, and export empowerment.

The Trade Development Authority of Pakistan (TDAP) stands at the forefront of driving Pakistan's export growth.

With a sharp focus on market and product diversification, TDAP leads the charge by organizing global exhibitions, trade delegations, and flagship events that connect Pakistani businesses to the world. It works hand-in-hand with federal and provincial bodies to strengthen supply chains and fuel sectoral expansion.

Beyond trade promotion, TDAP empowers exporters through expert advisory services, the formation of sectoral councils, and impactful capacity-building programs - including e-commerce training and women entrepreneurship development.

With a commitment to data-driven progress, the Authority also delivers in-depth trade research, policy briefs, and market intelligence to shape smarter, export-focused strategies.



# **FOODAG**

#### Where Innovation Meets Sustainability in Agro-Food Trade

FoodAg is TDAP's premier international agrofood exhibition, showcasing Pakistan's dynamic agricultural sector to a global audience.

The 3<sup>rd</sup> edition, taking place from November 25–27, 2025, in Karachi, will feature 500+ exhibitors and 850+ international buyers from over 80 countries.

With the theme "Harvesting Innovation, Cultivating Sustainability" FoodAg highlights cutting-edge advancements in food production, processing, and export.

The event offers curated experiences such as Global Cuisine Show offering 24 master classes, and Flavorful forum which included Chef Talk series

The FoodAg Summit will bring together global experts to discuss trade, investment, and sustainability. Initiatives like Femme Forward and FoodAg Inspire spotlight women-led innovation and future food trends.

FoodAg serves as a strategic platform for forging international partnerships and promoting Pakistan's role in global food security.

FoodAg unites innovation, sustainability, and global opportunity under one roof.



#### **PROJECTED PARTICIPATION IN 2025**



500+

**Exhibitors** 



850+

International Buyers



80+

Countries













# **FOODAG ELEMENTS**

The Building Blocks of Pakistan's Global Agro Showcase



The components of FoodAg Expo come together to create a dynamic platform that bridges innovation, trade, and culture.

From world-class exhibitions to global culinary showcases and high-level business engagements, each element plays a vital role in positioning Pakistan as a key player in the global agro-food landscape.



#### **Exhibition**

A grand showcase of Pakistan's finest agro-food products and innovations under one roof.



A culinary spectacle featuring world-class chefs and live masterclasses from world over.





#### **High Profile Meetings**

Strategic dialogues with global delegations & trade leaders shaping the future of agri-policy.

#### **Conferences & Seminars**

Insightful sessions on food trends, agri-tech, & sustainable trade opportunities.





#### **B2B Meetings**

Thousands of targeted B2B meetings connecting local producers with global buyers.

#### MoU Signing

Major trade agreements and investment deals sealed between Pakistani exporters and foreign partners.





# **KEY HIGHLIGHTS**

of FoodAg 2024



#### **MOUs**

Nineteen (19) MoUs of US\$ 100 Million approximately were signed.



#### **Factory Visits**

TDAP arranged **9 factory visits** of foreign delegates on requirement basis.



#### **Chambers & Associations Meetings**

FPCCI, Kenyan Chamber (KNCCI), Germany, Uganda and others.



#### **High Profile Meetings**

Federal Minister of Commerce engaged with delegations from Sri Lanka, Vietnam, Belgium, Egypt, Qatar, Indonesia, Afghanistan, Malaysia, Russia, Uganda, Netherlands, EAC, and South Africa.



#### **Regulatory Bodies**

**13 regulatory bodies** held detailed meetings with Pakistani counterparts on SPS and quarantine matters.





## Pak-China Agri Investment Conference at FoodAg 2024

The Pak-China Agro Trade Conference, part of the FoodAg 2024 exhibition, highlighted investment opportunities and agricultural collaboration between Pakistan and China. The conference aimed to deepen agricultural trade and investment between the two nations

## Pak-Africa Investment Conference at FoodAg 2024

The FoodAg 2024 exhibition in Karachi included a Pak-Africa Agri Investment Conference, which aimed to expand bilateral trade, improve agricultural exports, and upgrade trade infrastructure between Pakistan and African nations

## Pitching Sessions from Provincial Governments

- Customised stands were provided to all provincial investment Boards, IPO Pakistan, BOI and SIFC
- The 03 days of the exhibition was marked with pitching sessions by heads of Provincial Boards of Investment.
- Investment in corporate farming, fisheries & aquaculture, meat, processed food, valueaddition in fruits and vegetables were the focused areas of pitching session.



# MOMENTS THAT MADE FOODAG 2024

Snapshots of Success































# SHOWCASING EXCELLENCE

02

From Pakistan to the World - Sector & Country Participation in FoodAg 2024

77

320

873

Particpating Countries **Exhibitors** 

Foreign Delegates

FoodAg 2024 brought together a vibrant mix of local and international stakeholders, showcasing the strength of Pakistan's agri-food sector. The event featured a diverse range of exhibitors representing key industries.

With a strong international presence, the expowelcomed a significant number of foreign delegates, fostering cross-border partnerships, knowledge exchange, and export opportunities.



FOODAG's growing reputation as a premier agri-food trade event stems from its strategic positioning, robust sector diversity, and access to one of the region's largest consumer markets. International exhibitors and investors are drawn by the opportunity to tap into Pakistan's evolving agri-food ecosystem, connect with reliable local partners, and explore export-ready solutions.



# **GLOBAL ENGAGEMENT**

Nations Represented at FoodAg 2024



77

Countries
Participated in
FoodAg 2024

#### **ASIA**

14

Afghanistan

China

India

Indonesia

Japan

Malaysia

Philippines

Republic of Korea

Russia

Singapore

South Korea

Sri Lanka

Thailand

Vietnam

#### **AFRICA**

23

Algeria

Angola

Benin

Burkina Faso

Cameroon

Cote d'Ivoire

D.R. Congo

Egypt

Ethiopia

Gambia

Ghana

Kenya

Mauritius

Mozambique

Niger

Nigeria

Rwanda

Senegal

Somalia

South Africa

Tanzania

Togo

Uganda

#### **CARs**

Kazakhstan

Kyrgyzstan

Tajikistan

Turkmenistan

Uzbekistan

#### **EUROPE**

15

Belgium

Czech Republic

Denmark

France

Germany

Ireland

Italy

Lithuania

Netherlands

Poland

Serbia

Spain

Sweden

Switzerland

UK

#### MIDDLE EAST OCEANIA

10

Bahrain

Iran

Jordan

Kuwait

Lebanon

0man

Oatar

Saudi Arabia

Türkiye

United Arab Emirates

#### NORTH **AMERICA**

United States

Canada

Palau

#### SOUTH **AMERICA**

Argentina

Brazil

Chile

Mexico

Panama

Peru

Uruguay



## **SECTOR SPOTLIGHT**

Sector Companies That Participated in FoodAg 2024

Companies from 20 diverse sectors across the food and agriculture landscape converged at Food 2024. From farm inputs to finished food products, and from packaging to agri-tech, these industry leaders showcased Pakistan's full-spectrum strength in the agri-food value chain - underscoring the country's growing role in global trade.



193

Rice



158

Fruits-Veg & Frozen / IQF



111

Govt. Officials / Media



105

Agritech



97

Biscuits & Confectionery



86

Beverages



63

Sea Food



56

Meat

(Note: Total count shows Total Exhibitors + Total Foreign delegates in each sector)









# **GLOBAL CUISINE SHOW**

A World of Flavors, Rooted in Pakistan

The Global Cuisine Show is a flavorful fusion of culture and creativity - where world renowned chefs bring global recipes to life using Pakistan's finest local ingredients.

From live masterclasses to tasting sessions, it's a celebration of culinary diversity that delights food lovers and puts our agro-products on the global plate.

#### **GLOBAL CUISINE 2024 HIGHLIGHTS**



#### 15 International Chefs

Malaysia, Singapore, Chine, Turkiye, Taiwan, Cyprus, Azerbaijan, Egypt, Bahrain & South Africa



#### MasterChef Classes

12 Master Chef Classes were conducted during a span of 3 days



#### **Cuisines**

Each Materclass included 2 recipes. In total, 24 cuisines were prepared during 3 days



#### Flavorful Forum

5 talks on food



















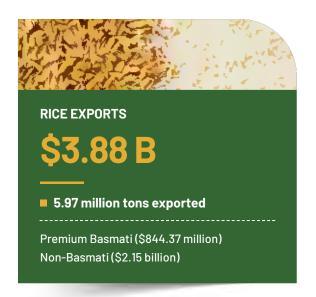
## **FOODAG 2025**

#### Unlocking Agro Export Opportunities

Pakistan's agriculture sector is a powerhouse, contributing significantly to global food trade with a diverse range of high-quality products. In 2023-24, agro exports reached \$8.03 billion USD, showcasing robust growth and untapped potential.

Below are the key highlights of Pakistan's agro exports (2023-24).

\$8.03B
—
Pakistan Agro
Exports 2023-24













# AGRO-TRADE OPPORTUNITIES WITH PAKISTAN



Pakistan offers diverse trade opportunities in the agri-food sector, backed by a rich product portfolio, expanding global reach, and strategic trade advantages.

With strong exports across key regions, competitive production costs, and growing value-added offerings, the country is emerging as a reliable sourcing destination. Supportive trade policies, modern infrastructure, and government-led facilitation initiatives further strengthen Pakistan's position in international agri-food trade.



# 01. DIVERSE PRODUCT **PORTFOLIO**

Pakistan offers a wide range of agro products tailored to global tastes:



#### **Cereals**

High-quality Basmati and Non-Basmati rice, maize, and brown rice



#### **Horticulture**

Mangoes, citrus, dates, onions, potatoes, and chilies



#### **Protein**

Halal meat, fish, and crustaceans with advanced processing standards.



#### **Value-Added Products**

Sugar confectionery, pasta, bakery goods, and undenatured ethyl alcohol.

# 02. EXPANDING GLOBAL MARKETS

Pakistan's agro products are exported to over 50 countries, with strong presence in:

#### **ASIA**

- China
- Indonesia,
- Malaysia
- Philippines
- Afghanistan

#### **AFRICA**

- Kenya
- Senegal
- Nigeria
- Mozambique

#### **EUROPE**

- ₩ UK
- Netherlands
- () Italy
- Germany
- Belgium

### EMERGING MARKETS

- Central Asia
- G Central Asia
- Russia
- **USA**
- Mexico
- Japan

#### **MIDDLE EAST**

- **C** Kuwait
- e Oman
- Qatar
- Saudi Arabia
- **UAE**

# 03. COMPETITIVE ADVANTAGE



#### **Cost-Competitive Production**

Affordable pricing due to abundant natural resources and skilled labor.



#### **Strategic Location**

Proximity to key markets in Asia, Middle East, and Europe, with efficient logistics via sea and land routes.



#### **Quality Assurance**

Adoption of Good Agricultural Practices (GAP) and compliance with international standards.



#### **Value Addition**

Growing focus on processed and hulled products like sesame seeds and heat-treated meat.

# 04. SUPPORTIVE TRADE POLICIES



#### **Free Trade Agreements**

Benefits under China-Pakistan FTA and preferential access to ASEAN and GCC markets.



#### **Export Facilitation**

TDAP's initiatives include B2B meetings, trade delegations, and streamlined registration for global markets.



#### **Infrastructure Development**

New warehousing in Kazakhstan and Uzbekistan, improved cool chain logistics, and port enhancements.

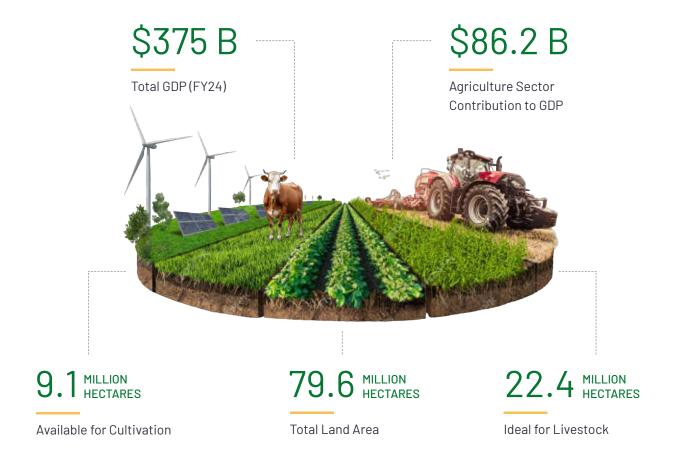


# INVESTMENT OPPORTUNITIES IN PAKISTAN'S AGRICULTURE SECTOR



Pakistan's agriculture sector holds immense potential for investment, supported by strategic government initiatives such as the Special Investment Facilitation Council (SIFC) and the Green Pakistan Initiative (GPI). With abundant arable land, a strong livestock base, and an enabling policy environment, the sector is well-positioned for growth.

FOODAG 2025 will spotlight major investment prospects, amplified by Pakistan's global trade missions in over 55 countries.



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# 01.

# CORPORATE & PRECISION AGRICULTURE

Pakistan is embracing technology-driven farming to unlock higher yields and resource efficiency. With vast cultivable land, proven pilot projects, and full foreign ownership allowed, corporate and precision agriculture offer scalable, high-impact investment opportunities.

#### **OPPORTUNITY**

Invest in corporate farming and precision agriculture technologies (e.g., modular drip irrigation, sprinkler systems, pivot irrigation) to boost yields on **24.1 million hectares** of cultivated land.

#### **IMPACT**

Enhances productivity, reduces labor, and optimizes water use. Over 150,000 acres in Punjab already use modern irrigation.

#### **INVESTMENT APPEAL**

Model farms in Pirwal and Muzaffargarh demonstrate scalable, tech-driven solutions with SIFC-backed incentives, including 100% foreign ownership in corporate farming.



# **02. SEED INNOVATION**

Pakistan is streamlining seed innovation through regulatory reforms and fast-tracked certification, creating new opportunities for high-quality seed production. With supportive policies and integrated Agriculture Malls, the sector is primed for impactful, investment-ready growth.

#### **OPPORTUNITY**

Partner with the National Seeds Development and Regulatory Authority to develop high-quality seeds, with a reduced trial period (from two years to one) and a forthcoming national seed policy.

#### **IMPACT**

Improves crop quality and accelerates market entry for seed producers.

#### **INVESTMENT APPEAL**

Agriculture Malls provide one-stop access to seeds, fertilizers, and machinery, creating investment hubs for seed-focused ventures.



# 03. CROP EXPORTS

#### **Unlock Pakistan's Crop Export Potential**

Pakistan's high-quality crop exports—led by rice, citrus, mango, and key vegetables—offer substantial untapped potential in global markets. With strong production volumes, expanding market access, and streamlined export facilitation, the sector presents a ripe opportunity for trade and investment.

#### **OPPORTUNITY**

Capitalize on Pakistan's exportable surplus, e.g., **3.16 million tons of rice** (\$4.09 billion potential), **525,000 tons of citrus** (\$171 million), and **392,000** tons of mango (\$165 million), with significant untapped potential in Middle East (e.g., only 12% share in KSA's rice imports).

#### **IMPACT**

Addresses global demand, supported by market access to 150 countries for rice, 58 for citrus, and 57 for mango, with phytosanitary compliance via the Department of Plant Protection (DPP).

#### **INVESTMENT APPEAL**

SIFC's Pakistan Single Window (PSW) streamlines export certifications, ensuring faster, transparent trade processes.



# 04. LIVESTOCK & DAIRY

#### From Farm to Global Markets

With a vast livestock base and modern export infrastructure, Pakistan offers strong investment potential in feedlot fattening and meat exports - backed by government support and rising global demand.

#### **OPPORTUNITY**

Invest in industrial-scale feedlot fattening farms (\$10.7 million for 15,000 animals, 37% IRR, 3-year payback) and meat export facilitation projects (50,000 tons annually) under the Green Corporate Livestock Initiative (GCLI), leveraging Pakistan's 218 million livestock population.

#### **IMPACT**

Generates \$1 billion in exportable surplus from one million calves, with 36 world-class slaughterhouses and SFDA-approved facilities ensuring Halal, high-quality meat.

#### **INVESTMENT APPEAL**

Proximity to top regions, robust supply chains, and digitalized certifications (via PSW) offer competitive advantages over Brazil and Australia.



# 05. ALFALFA EXPORTS

#### **High-Value Fodder, High-Yield Opportunity**

Pakistan's Alfalfa Export Project offers a strategic opportunity to tap into the high-demand Gulf market with quaranteed offtake and strong export facilitation. With rising global demand and established local production, alfalfa cultivation promises stable returns and long-term growth.

#### **OPPORTUNITY**

Develop alfalfa cultivation on 15,000-20,000 acres to produce 100,000 metric tons for export to Gulf Region, priced at \$316-320/ton FOB Karachi.

#### **IMPACT**

Meets KSA's \$67 million import demand, with a global market projected to grow from \$25.6 billion (2024) to \$34.3 billion (2029) at a 6.03% CAGR.

#### **INVESTMENT APPEAL**

Guaranteed offtake, established production bases, and transaction-based export facilitation ensure high returns under GPI.



# **06.** SHRIMP FARMING

#### **High-Return Aquaculture**

With vast saline lands and a 1,001 km coastline, Pakistan is poised to become a major player in the global shrimp market. Backed by strong feasibility, supportive policies, and local seed and feed production, shrimp farming presents a high-return, export-driven investment opportunity.

#### **OPPORTUNITY**

Invest in marine and saline water shrimp farming along Pakistan's 1,001 km coastline, with 2025 marking the start of commercial production.

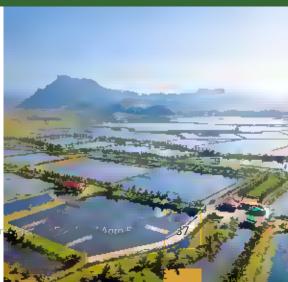
Feasibility shows \$5.8 million annual profit per acre (extensive farming) or \$8.2 million (semiintensive).

#### **IMPACT**

Taps into a global shrimp market of 5.6 million metric tons, with Vannamei shrimp dominating. Local seed and feed availability (e.g., MarineHatch, AMG Thaiunion Feed Mill) resolves past constraints.

#### **INVESTMENT APPEAL**

Government subsidies, R&D funding, and export incentives, combined with access to saline lands, position Pakistan as an emerging shrimp farming hub.



# 07. IRRIGATION AND **SOLAR POWER**

#### **Green Energy, Productive Land**

Pakistan is advancing toward climate-smart agriculture through solar-powered irrigation and land productivity solutions. Backed by large-scale government initiatives, these projects offer sustainable, scalable opportunities to transform barren land into fertile ground while reducing energy & water stress.

#### **OPPORTUNITY**

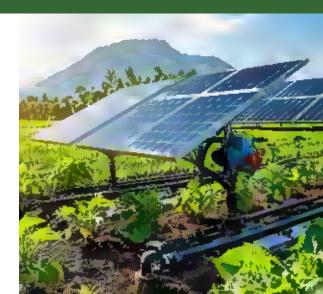
Fund solarization of 27,000 tube wells in Balochistan (\$197 million) and expand to other provinces, alongside innovative irrigation like LIMs under GPI to cultivate 4.4 million acres of barren land.

#### **IMPACT**

Ensures sustainable water and energy use, increasing arable land and productivity.

#### **INVESTMENT APPEAL**

Scalable, government-backed projects with 7 foreign and 85 local investors already engaged for 600,000 acres.



# **08. DIGITAL PAYMENT SYSTEMS**

#### **Empowering Farmers Through Fintech**

Digital payment solutions are revolutionizing Pakistan's agricultural economy by bridging the gap between rural farmers and the formal financial system. With strong institutional backing and a growing fintech landscape, this space presents a high-impact opportunity for inclusive growth and scalable innovation.

#### **OPPORTUNITY**

Develop digital wallet solutions with fertilizer companies to facilitate farmer payments, integrating rural farmers into the formal economy.

#### **IMPACT**

Enhances financial inclusion and market access for farmers, boosting agricultural trade.

#### **INVESTMENT APPEAL**

SIFC-supported MoUs and fintech scalability offer high-growth potential.



# 09.

# **FOOD PROCESSING & VALUE ADDITION**

#### From Harvest to High-Value Exports

Food processing and value addition represent one of Pakistan's most promising investment frontiers. With rising global demand and strong domestic production, the sector offers significant potential for growth, export enhancement, and supply chain efficiency.

#### **OPPORTUNITY**

Invest in processing infrastructure for rice, processed foods, fruits, vegetables, and seafood (\$35 million in contracts with China), leveraging **\$1.2 billion in sales** from the 2024 Food and Agriculture Exhibition.

#### **IMPACT**

Reduces import reliance, enhances export value, and strengthens food security.

#### **INVESTMENT APPEAL**

Special Economic Zones and export processing zones, coupled with SIFC's one-window facilitation, ensure ease of investment.



# WHY INVEST IN PAKISTAN'S AGRICULTURE SECTOR?





With streamlined facilitation, regulatory backing, and growing global connectivity, the country offers a **fertile ground for agri-food ventures**. Here are four key reasons why Pakistan's agro sector presents an ideal investment destination:

# 01. SIFC FACILITATION

Offers a one-window solution, 100% dividend repatriation, and up to 100% foreign ownership, with \$2.07 billion in public investment across 26 projects.

# **02. REGULATORY SUPPORT**

DPP and Animal Quarantine Department ensure WTO-SPS compliance, with digitalized certifications via PSW and 30 bilateral trade agreements.

# 03. MARKET ACCESS

Pakistan's **55 trade missions** will promote FoodAg 2025, connecting investors to global buyers, where export potential remains underexploited.

# 04. PROVEN SUCCESS

GPI, GCLI, and corporate farming reforms have attracted international interest, with MoUs signed for livestock, dairy, and crop exports.







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